

## People We Try To Do Business With

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Our good friend, Zach Shulman, one of the managing partners of Cayuga Venture Fund wrote this short, but very to the point posting on his blog entitled: "*Attributes of People I would Never Purposely Do Business With (although it could happen by accident)*"! Here's the Link: [ithacavc.com/2020/11/20/attributes-of-people-i-would-never-purposely-do-business-with-although-it-could-happen-by-accident](https://ithacavc.com/2020/11/20/attributes-of-people-i-would-never-purposely-do-business-with-although-it-could-happen-by-accident) wrote it in the context of a venture capital company and some of the young entrepreneurs that he works with.

For over 42 years, we at The Computing Center have worked with hundreds of businesses and organization and thousands of individuals. Nearly without exception, we have found the vast majority of our clients to be:

Mature, Kind, Understanding, Professional, Predicable, Straight Forward, Tactful, and Well Spoken. You understand what we're about, want carefully crafted and cogent answers to your questions, and the products and services that we provide at a fair price while delivered in a timely basis. What you look for in us is the same thing we look for in you.

It's truly been a joy to do what we do over these past four decades. And especially in 2020 when things have been so strange. We've gone the extra mile time and time again - so have you. We literally could not have accomplished all that we have in this extraordinary year without our client's understanding and support. More than once, we've provided solutions in ways that certainly haven't been "business as usual". All of us and you have been incredibly creative in the midst of the pandemic.

Thank you from all of us at The Computing Center for your business, this year and always.

*We hope that everyone has a safe, peaceful, prosperous, and most of all healthy, 2021.*